

**CITY OF FRAMINGHAM
CAPITAL PROJECT/EQUIPMENT REQUEST - FY2024-2033 CIP**

DEPARTMENT:

DEPARTMENT PRIORITY:

(1) **PROJECT NAME:**
PROJECT STATUS:

<p>(2) PROJECT DESCRIPTION AND JUSTIFICATION:</p> <div style="border: 1px solid black; padding: 5px;"> <p>The Fire Chief responds to large-scale incidents during and after administrative hours to perform incident command functions required by national fire service standards. The Chief also serves as an incident commander when FFD respond to Fire District 14 mutual aid activations. The response SUV used for these purposes is currently a 2015 Ford Expedition, and is equipped to be used as the Command Post and on-site communications hub at incidents. This Project would replace the current Fire Chief SUV and repurpose the current SUV within the Fire Department fleet to replace a fleet vehicle with the highest mileage/hours and poor fuel economy. The cost of this project also includes the cost of a new radio and installation of emergency lighting/siren. For the expected remaining useful life of the current vehicle, annual Operating costs are expected to reduce by \$500 due to fuel savings and \$1,500 due to maintenance costs.</p> </div> <p>PROJECT ADDITIONS/CHANGES JUSTIFICATION: <input type="text"/></p>	<p>(3) PURPOSE OF PROJECT:</p> <table border="0" style="width: 100%;"> <tr><td><input type="checkbox"/></td><td>Replace existing infrastructure</td></tr> <tr><td><input type="checkbox"/></td><td>Replace existing capital asset</td></tr> <tr><td><input checked="" type="checkbox"/></td><td>Replace existing vehicle</td></tr> <tr><td><input type="checkbox"/></td><td>Replace equipment</td></tr> <tr><td><input type="checkbox"/></td><td>New infrastructure</td></tr> <tr><td><input type="checkbox"/></td><td>New capital asset</td></tr> <tr><td><input type="checkbox"/></td><td>New vehicle</td></tr> <tr><td><input type="checkbox"/></td><td>New equipment</td></tr> <tr><td><input type="checkbox"/></td><td>Strategic/Comprehensive/Master plan</td></tr> </table>	<input type="checkbox"/>	Replace existing infrastructure	<input type="checkbox"/>	Replace existing capital asset	<input checked="" type="checkbox"/>	Replace existing vehicle	<input type="checkbox"/>	Replace equipment	<input type="checkbox"/>	New infrastructure	<input type="checkbox"/>	New capital asset	<input type="checkbox"/>	New vehicle	<input type="checkbox"/>	New equipment	<input type="checkbox"/>	Strategic/Comprehensive/Master plan
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(4) **BUDGET REQUEST BY YEAR:**

	FY 24	FY 25	FY 26	FY 27	FY 28	FY 29-33
a. Land Acquisition						
b. Planning / Feasibility						
c. Design						
d. Construction						
e. Equipment/Vehicles	79,000					
f. Contingency						
g. Other						
TOTAL	79,000	-	-	-	-	-

(5) **PRIORITY:**

a.	health and safety	safety concern, hazardous condition, agency compliance, non-functional, etc
b.	level service maintenance	maintains City desired level of service
c.	economic development	adds to the City's economic vibrancy
d.	service improvement	new or improved service to meet demand

(6) **EFFECTS ON ANNUAL OPERATING BUDGET:**

	FY 24	FY 25	FY 26	FY 27	FY 28	FY 29	YEARS 29-33
Personnel							
Operating							

(7) **PROPOSED FUNDING SOURCE(S):**

- 1)
- 2)
- 3)

(10) **PROJECT OR EQUIPMENT LOCATION:**

 (11) **ASSET TYPE:**

(7a) **POTENTIAL GRANT FUNDING SOURCE IF APPLICABLE: (List source and matching requirements)**

(8) PROJECT LEAD NAME & CONTACT INFO: (ADDITIONAL PROJECT INFO AS NEEDED)	
	Dana Haagensen 508-532-5955 drh@framinghamma.gov
(9) FINANCE DEPARTMENT NOTES:	



Budget Estimate

Date: 10/12/2022

Customer ID:

To: Framingham Fire Dept.

Salesperson: Cory Prehl
978-302-8394

Qty	Item #	Description	Unit Price	Line Total
1.00	K8A	2023 Ford Police Interceptor Utility AWD Black	\$ 44,653.00	\$ 44,653.00
1.00	55F	Keyless Entry	\$ 329.80	\$ 329.80
1.00	64E	18" Painted Aluminum Wheels	\$ 460.75	\$ 460.75
1.00	65U	Interior Upgrade with Console and Carpet	\$ 378.30	\$ 378.30
1.00	549	Power Heated Mirrors	\$ 58.20	\$ 58.20
1.00	76R	Reverse Sensing System	\$ 266.75	\$ 266.75
1.00	53M	SYNC Voice Activated System	\$ -	\$ -
1.00	86P	Front Headlamp Housing	\$ -	\$ -
1.00	87R	Rear View Camera Relocate to Mirror	\$ -	\$ -
1.00	18D	Rear Liftgate Lock Disable Delete	\$ -	\$ -
				\$ -
1.00	3W50UFX Package	DUO XLP WCX Front Inner Edge, DUO RST WCX Rear Inner Edge, CenCom Core, OBD Install Kit, Control Head, Speaker & Mounting Bracket	\$ 4,500.00	\$ 4,500.00
1.00	BW50UFX	Whelen DUO XLP WCX Front Inner Edge (Red with White takedowns)	\$ -	\$ -
1.00	BS508	Whelen Outer edge (Configured per customers request)	\$ -	\$ -
2.00	MBFX20RR	Whelen Mirror Beam (Red)	\$ 400.00	\$ 800.00
2.00	SA315P	Whelen Speaker	\$ -	\$ -
1.00	C399K4	Whelen OBD Install Kit	\$ -	\$ -
1.00	C399	Whelen Core Contol Center	\$ -	\$ -
1.00	SAK66P	Whelen Seaker Bracket (Passanger)	\$ -	\$ -
1.00	SAK66D	Whelen Speaker Bracket (Driver)	\$ -	\$ -
1.00	CCTL6	Whelen Rotary Knob Controller	\$ -	\$ -
2.00	CEM16	Whelen 16 Output expansion Module	\$ 250.00	\$ 500.00
2.00	VTX609D	Whelen Hideaway Red/White (Front)	\$ 187.50	\$ 375.00
2.00	VTX609D	Whelen Hideaway Red/White (Rear) (White when in Reverse) (Red when Breaking)	\$ 187.50	\$ 375.00
2.00	TLI2D	Whelen T ION Red/White (Fog Light)	\$ 200.00	\$ 400.00
2.00	I2D	Whelen Duo ION super LED Red/White (Rear Quarter Glass)	\$ 200.00	\$ 400.00
2.00	MCRNSD	Whelen Micro Super LED Red/White (Front Grille Knockouts)	\$ 200.00	\$ 400.00
2.00	TLMi2D	Whelen Micro Super LED Red/White (tailgate visible when open)	\$ 200.00	\$ 400.00
1.00	C-VS-1012-INUT	Havis High Angled Console	\$ 650.00	\$ 650.00

McGovern Municipal Headquarters
1200 Worcester Road Framingham, MA 01702

1.00	C-CUP2-I	Havis Cup holder	\$ 50.00	\$ 50.00
1.00	C-ARM-103	Havis arm rest	\$ 150.00	\$ 150.00
1.00	425-3816	Magnet Mic Holder	\$ 50.00	\$ 50.00
1.00	C-MCB	Mag Mic L Bracket		\$ -
1.00	C-EB40-CCS-1P	Havis Filler Plate for Rotary Knob	\$ -	\$ -
1.00	MNMOM-5F	Antenna Cable	\$ -	\$ -
1.00	Labor	Installation of Radio	\$ 190.00	\$ 190.00
1.00	Labor	Activate Factory Wig Wags	\$ -	\$ -
			\$ -	\$ -
			\$ -	\$ -
1.00	NC	Estimated 2023 Contract Price Increase	\$ 1,848.00	\$ 1,848.00
1.00			\$ -	\$ -
			\$ -	\$ -
			\$ -	\$ -
			\$ -	\$ -
				\$ -
				\$ -

Special Instructions:

Custom or Special Orders are Non-Refundable
 This Estimate is for Budgetary Purposes and is Not a Guarantee of Cost for Services.
 Estimate is Based on Current Information From Client About the Project Requirements
 Actual Cost May Change Once Project Elements are Finalized

Vehicle Subtotal

\$46,146.80

Upfit Subtotal

\$11,088.00

Grand Total

\$57,234.80



FRAMINGHAM FIRE DEPT

APX6500 Mobile radio and Installation

07/18/2022

The design, technical, pricing, and other information ("Information") furnished with this submission is confidential proprietary information of Motorola Solutions, Inc. or the Motorola Solutions entity providing this quote ("Motorola") and is submitted with the restriction that it is to be used for evaluation purposes only. To the fullest extent allowed by applicable law, the Information is not to be disclosed publicly or in any manner to anyone other than those required to evaluate the Information without the express written permission of Motorola. MOTOROLA, MOTO, MOTOROLA SOLUTIONS, and the Stylized M Logo are trademarks or registered trademarks of Motorola Trademark Holdings, LLC and are used under license. All other trademarks are the property of their respective owners. © 2020 Motorola Solutions, Inc. All rights reserved.

07/18/2022

FRAMINGHAM FIRE DEPT
10 LORING DR
FRAMINGHAM, MA 01702

RE: Motorola Quote for APX6500 Mobile radio and Installation
Dear Dana Haagensen,

Motorola Solutions is pleased to present FRAMINGHAM FIRE DEPT with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide FRAMINGHAM FIRE DEPT with the best products and services available in the communications industry. Please direct any questions to George Voorhees at gvoorhees@cybercomminc.com.

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

George Voorhees
Account Executive

Motorola Solutions Manufacturer's Representative



QUOTE-1819968
APX6500 Mobile radio and
Installation

Billing Address:
FRAMINGHAM FIRE DEPT
10 LORING DR
FRAMINGHAM, MA 01702
US

Quote Date:07/18/2022
Expiration Date:10/16/2022
Quote Created By:
George Voorhees
Account Executive
gvoorhees@cybercomminc.com
508 561 1515

End Customer:
FRAMINGHAM FIRE DEPT
Dana Haagensen
drh@framinghamma.gov
+1.508.620.4951

Contract: Massachusetts State Contract
PSE-01

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
	APX™ 6500 / Enh Series	APX6500/LI				
1	M25SSS9PW1AN	APX6500 UHF R2 MID POWER MOBILE	1	\$2,896.00	\$2,172.00	\$2,172.00
1a	GA00235AA	ADD: NO GPS ANTENNA NEEDED APX	1	\$0.00	\$0.00	\$0.00
1b	GA05100AA	ADD: STD WARRANTY - NO ESSENTIAL	1	\$0.00	\$0.00	\$0.00
1c	B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX	1	\$66.00	\$49.50	\$49.50
1d	G510AB	ADD:ANT LOW PROFILE 450-512 MHZ	1	\$55.00	\$41.25	\$41.25
1e	G67EG	ADD: REMOTE MOUNT E5 MID POWER	1	\$327.00	\$245.25	\$245.25
1f	G444AE	ADD: APX CONTROL HEAD SOFTWARE	1	\$0.00	\$0.00	\$0.00
1g	QA05751AA	ADD: NO ENCRYPTION, CLEAR RADIO (NO ADP) (US ONLY)	1	\$0.00	\$0.00	\$0.00
1h	GA01670AA	ADD: APX E5 CONTROL HEAD	1	\$717.00	\$537.75	\$537.75



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.

Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 - #: 36-1115800



QUOTE-1819968
APX6500 Mobile radio and
Installation

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
1i	W22BA	ADD: STD PALM MICROPHONE APX	1	\$79.00	\$59.25	\$59.25
1j	Q811BS	ENH: DIGITAL CONVENTIONAL	1	\$715.00	\$536.25	\$536.25
Product Services						
2	LSV00Q00203A	DEVICE INSTALLATION	1	\$535.71	\$535.71	\$535.71
Grand Total					\$4,176.96(USD)	

Notes:

- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.
Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Purchase Order Checklist	
Marked as PO/ Contract/ Notice to Proceed on Company Letterhead (PO will not be processed without this)	
PO Number/ Contract Number	
PO Date	
Vendor = Motorola Solutions, Inc.	
Payment (Billing) Terms/ State Contract Number	
Bill-To Name on PO must be equal to the <i>Legal</i> Bill-To Name	
Bill-To Address	
Ship-To Address (If we are shipping to a MR location, it must be documented on PO)	
Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO)	
PO Amount must be equal to or greater than Order Total	
Non-Editable Format (Word/ Excel templates cannot be accepted)	
Bill To Contact Name & Phone # and EMAIL for customer accounts payable dept	
Ship To Contact Name & Phone #	
Tax Exemption Status	
Signatures (As required)	

FIRE-FY24-PRIORITY02-FIRE CHIEF CAR1 (HYBRID SUV REPLACEMENT)
 RELEASE DATE FOR 2023 EXPEDITION HYBRID PENDING - QUOTES PENDING
 FORD EXPEDITION EXTRAPOLATION CALC

2023 Expedition Hybrid (Extrapolated)	\$	60,728	Quoted 2023 Explorer Price	\$	44,653
			Cost increase Explorer to equivalent Expedition models		36%
Emergency lighting and siren uplift	\$	11,088			
Expected contract increase (4.5%)	\$	2,733			
Radio	\$	4,177			
TOTAL	\$	78,726			

**CITY OF FRAMINGHAM
CAPITAL PROJECT/EQUIPMENT REQUEST - FY2024-2033 CIP**

DEPARTMENT:

DEPARTMENT PRIORITY:

(1) **PROJECT NAME:**
PROJECT STATUS:

<p>(2) PROJECT DESCRIPTION AND JUSTIFICATION:</p> <p>Rescue 1 is a 2009 truck built by Spartan and is a primary response truck. This replacement project addresses two issues. First, the Department is planning to streamline the fleet so that fire trucks are standardized to the same manufacturer and specifications. This reduces the costs of maintaining the fleet because there would be common maintenance supplies, tools and mechanic familiarity. Second, this project would address the need to get primary response fire trucks on a standardized replacement cycle. The Department finds that firefighter safety risks and maintenance costs accelerate when the apparatus have reached 10-12 years of service.</p> <p>PROJECT ADDITIONS/CHANGES JUSTIFICATION:</p> <p>Approval for this FY25 project is being requested now because of the lead time in manufacturing the truck. The cost was adjusted based on rising manufacturer's cost primarily due to increasing supply chain costs.</p>	<p>(3) PURPOSE OF PROJECT:</p> <table border="0" style="width: 100%;"> <tr><td><input type="checkbox"/></td><td>Replace existing infrastructure</td></tr> <tr><td><input type="checkbox"/></td><td>Replace existing capital asset</td></tr> <tr><td><input checked="" type="checkbox"/></td><td>Replace existing vehicle</td></tr> <tr><td><input type="checkbox"/></td><td>Replace equipment</td></tr> <tr><td><input type="checkbox"/></td><td>New infrastructure</td></tr> <tr><td><input type="checkbox"/></td><td>New capital asset</td></tr> <tr><td><input type="checkbox"/></td><td>New vehicle</td></tr> <tr><td><input type="checkbox"/></td><td>New equipment</td></tr> <tr><td><input type="checkbox"/></td><td>Strategic/Comprehensive/Master plan</td></tr> </table>	<input type="checkbox"/>	Replace existing infrastructure	<input type="checkbox"/>	Replace existing capital asset	<input checked="" type="checkbox"/>	Replace existing vehicle	<input type="checkbox"/>	Replace equipment	<input type="checkbox"/>	New infrastructure	<input type="checkbox"/>	New capital asset	<input type="checkbox"/>	New vehicle	<input type="checkbox"/>	New equipment	<input type="checkbox"/>	Strategic/Comprehensive/Master plan
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(4) **BUDGET REQUEST BY YEAR:**

	FY 24	FY 25	FY 26	FY 27	FY 28	FY 29-33
a. Land Acquisition						
b. Planning / Feasibility						
c. Design						
d. Construction						
e. Equipment/Vehicles	1,206,500					
f. Contingency						
g. Other						
TOTAL	1,206,500	-	-	-	-	-

(5) **PRIORITY:**

a.	health and safety	safety concern, hazardous condition, agency compliance, non-functional, etc
b.	level service maintenance	maintains City desired level of service
c.	economic development	adds to the City's economic vibrancy
d.	service improvement	new or improved service to meet demand

(6) **EFFECTS ON ANNUAL OPERATING BUDGET:**

	FY 24	FY 25	FY 26	FY 27	FY 28	FY29	YEARS 29-33
Personnel							
Operating	(5,000)	(5,000)	(5,000)				

(7) **PROPOSED FUNDING SOURCE(S):**

- 1)
- 2)
- 3)

(10) **PROJECT OR EQUIPMENT LOCATION:**

(11) **ASSET TYPE:**

(7a) **POTENTIAL GRANT FUNDING SOURCE IF APPLICABLE: (List source and matching requirements)**

(8) **PROJECT LEAD NAME & CONTACT INFO: (ADDITIONAL PROJECT INFO AS NEEDED)**

Dana Haagensen, 508-532-5955, drh@framinghamma.gov

(9) FINANCE DEPARTMENT NOTES:

**STANDARD NFPA FIRE ENGINE EQUIPMENT/TOOLS
PRICING OBTAINED FROM ON-LINE CATALOGS SEPTEMBER 2021**

TOTAL

\$ 56,699

DESCRIPTION	QTY	UNIT COST	LINE COST	SOURCE
RUBBER MALLETS	2	\$ 37.99	\$ 75.98	Home Depot
BOLT CUTTERS	1	\$ 192.77	\$ 192.77	Home Depot
2.5 GALLON WATER EXTINGUISHER	1	\$ 296.00	\$ 296.00	FireStore.com
80 B:C EXTINGUISHER	1	\$ 347.40	\$ 347.40	FireStore.com
TOOL BOX	1	\$ 199.56	\$ 199.56	Home Depot
WHEEL CHOCKS	2	\$ 88.11	\$ 176.22	Home Depot
TRAFFIC CONES/CHAIN PACKAGE	1	\$ 194.35	\$ 194.35	Home Depot
SPADE SHOVEL	2	\$ 54.62	\$ 109.24	Home Depot
FLAT SHOVEL	2	\$ 54.62	\$ 109.24	Home Depot
EMS BAG	1	\$ 365.00	\$ 365.00	TheEMSstore.com
AED	1	\$ 2,995.00	\$ 2,995.00	AEDsuperstore.com
K12 SAW	1	\$ 4,165.99	\$ 4,165.99	FireStore.com
K12 SAW BLADES SPARE	2	\$ 422.00	\$ 844.00	FireStore.com
VENTILATION CHAIN SAW WITH SPARE CHAIN	1	\$ 3,890.00	\$ 3,890.00	FireStore.com
16' x 20' TARPS - HEAVY DUTY	6	\$ 54.98	\$ 329.88	Home Depot
CRIBBING SET B	1	\$ 3,199.99	\$ 3,199.99	FireStore.com
THERMAL IMAGER	1	\$ 7,694.00	\$ 7,694.00	FireStore.com
RADIATION METER	1	\$ 3,299.00	\$ 3,299.00	ValueTronics.com
STOKES BASKET	1	\$ 803.59	\$ 803.59	FireStore.com
1000' 5" LDH SUPPLY HOSE	1	\$ 7,659.90	\$ 7,659.90	FireStore.com
50' & 25' 5" LDH HYDRANT CONNECTORS ("SNAKES")	2	\$ 325.00	\$ 650.00	FireStore.com
500' 2" ATTACK HOSE	2	\$ 2,014.95	\$ 4,029.90	FireStore.com
2" TFF NOZZLE	2	\$ 918.75	\$ 1,837.50	FireStore.com
2.5" AUTOMATIC NOZZLE	1	\$ 967.50	\$ 967.50	FireStore.com
2.5" SMOOTH BORE NOZZLE	1	\$ 506.25	\$ 506.25	FireStore.com
GATED WYE	1	\$ 1,110.00	\$ 1,110.00	FireStore.com
HYDRANT WRENCH	2	\$ 47.39	\$ 94.78	FireStore.com
2.5" DOUBLE MALE ADAPTER	2	\$ 38.00	\$ 76.00	FireStore.com
2.5" DOUBLE FEMALE ADAPTER	2	\$ 52.00	\$ 104.00	FireStore.com
2.5" x 1.5" ADPTER	2	\$ 188.59	\$ 377.18	FireStore.com
HALIGAN TOOL	2	\$ 193.99	\$ 387.98	FireStore.com
HAND LIGHTS	4	\$ 121.49	\$ 485.96	FireStore.com
8' PIKE POLE	2	\$ 139.59	\$ 279.18	FireStore.com
12' PIKE POLE	2	\$ 168.99	\$ 337.98	FireStore.com
4' PLASTER HOOKS	2	\$ 142.39	\$ 284.78	FireStore.com
FLAT HEAD AXE	2	\$ 69.99	\$ 139.98	Home Depot
PICK HEAD AXE	2	\$ 47.77	\$ 95.54	Home Depot
TNT TOOL	2	\$ 279.99	\$ 559.98	FireStore.com
LOCK-OUT KIT	1	\$ 46.99	\$ 46.99	FireStore.com
6" x 5" GATED INTAKE FITTING	1	\$ 2,150.50	\$ 2,150.50	FireStore.com
5" x 4" STORZ REDUCER	1	\$ 332.99	\$ 332.99	FireStore.com

DESCRIPTION	QTY	UNIT COST	LINE COST	SOURCE
5" STORZ x 2.5" HOSE REDUCER	1	\$ 133.59	\$ 133.59	FireStore.com
LDH SPANNER WRENCHES	4	\$ 24.39	\$ 97.56	FireStore.com
STANDARD SPANNER WRENCHES	4	\$ 17.80	\$ 71.20	FireStore.com
ELECTRIC-POWERED SMOKE REMOVAL FAN	1	\$ 4,295.00	\$ 4,295.00	FireSafetyUSA.com
RAPID INTERVENTION TEAM BAG	1	\$ 299.95	\$ 299.95	FireStore.com



FRAMINGHAM FIRE DEPT

APX6500 Mobile radio and Installation

07/18/2022

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07/18/2022

FRAMINGHAM FIRE DEPT
10 LORING DR
FRAMINGHAM, MA 01702

RE: Motorola Quote for APX6500 Mobile radio and Installation
Dear Dana Haagensen,

Motorola Solutions is pleased to present FRAMINGHAM FIRE DEPT with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide FRAMINGHAM FIRE DEPT with the best products and services available in the communications industry. Please direct any questions to George Voorhees at gvoorhees@cybercomminc.com.

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

George Voorhees
Account Executive

Motorola Solutions Manufacturer's Representative



QUOTE-1819968
APX6500 Mobile radio and
Installation

Billing Address:
FRAMINGHAM FIRE DEPT
10 LORING DR
FRAMINGHAM, MA 01702
US

Quote Date:07/18/2022
Expiration Date:10/16/2022
Quote Created By:
George Voorhees
Account Executive
gvoorhees@cybercomminc.com
508 561 1515

End Customer:
FRAMINGHAM FIRE DEPT
Dana Haagensen
drh@framinghamma.gov
+1.508.620.4951

Contract: Massachusetts State Contract
PSE-01

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
	APX™ 6500 / Enh Series	APX6500/LI				
1	M25SSS9PW1AN	APX6500 UHF R2 MID POWER MOBILE	1	\$2,896.00	\$2,172.00	\$2,172.00
1a	GA00235AA	ADD: NO GPS ANTENNA NEEDED APX	1	\$0.00	\$0.00	\$0.00
1b	GA05100AA	ADD: STD WARRANTY - NO ESSENTIAL	1	\$0.00	\$0.00	\$0.00
1c	B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX	1	\$66.00	\$49.50	\$49.50
1d	G510AB	ADD:ANT LOW PROFILE 450-512 MHZ	1	\$55.00	\$41.25	\$41.25
1e	G67EG	ADD: REMOTE MOUNT E5 MID POWER	1	\$327.00	\$245.25	\$245.25
1f	G444AE	ADD: APX CONTROL HEAD SOFTWARE	1	\$0.00	\$0.00	\$0.00
1g	QA05751AA	ADD: NO ENCRYPTION, CLEAR RADIO (NO ADP) (US ONLY)	1	\$0.00	\$0.00	\$0.00
1h	GA01670AA	ADD: APX E5 CONTROL HEAD	1	\$717.00	\$537.75	\$537.75



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Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 - #: 36-1115800



QUOTE-1819968
APX6500 Mobile radio and
Installation

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
1i	W22BA	ADD: STD PALM MICROPHONE APX	1	\$79.00	\$59.25	\$59.25
1j	Q811BS	ENH: DIGITAL CONVENTIONAL	1	\$715.00	\$536.25	\$536.25
Product Services						
2	LSV00Q00203A	DEVICE INSTALLATION	1	\$535.71	\$535.71	\$535.71
Grand Total					\$4,176.96(USD)	

Notes:

- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.
Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Purchase Order Checklist	
Marked as PO/ Contract/ Notice to Proceed on Company Letterhead (PO will not be processed without this)	
PO Number/ Contract Number	
PO Date	
Vendor = Motorola Solutions, Inc.	
Payment (Billing) Terms/ State Contract Number	
Bill-To Name on PO must be equal to the <i>Legal</i> Bill-To Name	
Bill-To Address	
Ship-To Address (If we are shipping to a MR location, it must be documented on PO)	
Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO)	
PO Amount must be equal to or greater than Order Total	
Non-Editable Format (Word/ Excel templates cannot be accepted)	
Bill To Contact Name & Phone # and EMAIL for customer accounts payable dept	
Ship To Contact Name & Phone #	
Tax Exemption Status	
Signatures (As required)	



October 13, 2022

City of Framingham
Attn: Chief Dutcher
10 Loring Drive
Framingham, MA 01702

RE: Budget Letter for One Pierce Enforcer HDR

Chief Dutcher,

I am writing a letter to help you department prepare for a budget estimation in the next fiscal year. This is very difficult to do as the economy is in a condition never seen before in my 20 plus years of doing this job. With that comment, I am going to estimate for a purchase next year at the following;

As for the request of a budget number to support the potential purchase of a new Heavy-Duty Rescue Truck, I would forecast this at a price of one million, one-hundred forty-five, five hundred and forty-five dollars. (\$1,145,545.00)

Please keep in mind this number does not yet reflect any pre-payment discounts. Which it also includes two factory trips for three FFD personal, a performance bond and four days of training on each unit.

Chief, as you well know many factors can come into play between now and the next twelve months as to cost drivers or even savings. Obviously if the cost is favorable this would be reflected in our bid presentation and the same if the market continues to adjust upward. The market has been extremely volatile since 2021. You should also prepare that this build cycle could take up to 30 plus months to build.

We are grateful that we have had the opportunity to serve the City of Framingham Fire Department, its Membership, and the City. We look forward to a continued relationship and the opportunity to earn your future business. You are a valued customer to Allegiance Fire & Rescue and Pierce Manufacturing.

If there is anything else that I can assist you with regarding this matter, please feel free to contact me.

William K. O'Connor, Allegiance Fire & Rescue


VP of Sales & Marketing